

CRANES.

AT THE HIGHEST

LEVEL.





OUR ULTIMATE GOAL? YOUR SUCCESS.

As we look back with pride on our 50-year history, 2019 is a significant year for BKL. Half a century, during which our family business has not just grown enormously but has also matured. We started out by selling cranes, before branching out as a dealer and rental company. We established an extensive, modern rental fleet, capitalising on our outstanding range of selected manufacturers and machines. And thus we became one of Europe's largest full-service providers of crane solutions. But we do not intend to settle for this: not by a long chalk.

The foundations of our success are our staff – over 300 employees, who drive BKL's growth with their passion and wealth of experience. Not forgetting, of course, the six BKL locations currently distributed across Germany – with over 500 tower cranes, 100 mobile cranes, 10 mobile construction cranes and 60 low-loaders and loader cranes. This is all rounded off by our constant commitment to ongoing development and our vision of increasing internationalisation and participation in digital fleet management, for example. Anyone who has done business with us knows: rather than standing still, we continue to pursue our goal of blazing a trail in the crane sector and achieving maximum performance – for your success.

Kind regards

Alexander Volz



TECHNOLOGY, SERVICE, PERFORMANCE? All top of the range.

BKL is not just a pan-European player on the crane market with over 300 employees. We are still a family business, now being successfully managed by the second generation. We offer machines by top manufacturers, particularly in the fields of mobile cranes and tower cranes. Our three main advantages – sound knowledge, expert consultations and highly specialised services – keep us ahead of the pack as the future-oriented crane brand in Germany and Europe.

Thinking in tomorrow's dimensions today increasingly constitutes a major challenge for companies. Therefore, we have already taken action, setting a new course for internationalisation, the digital revolution and sustainable management.

Our future-oriented approach, comprehensive range of services and customer focus make us the partner of choice for the construction business and any other companies requiring lifting operations. Therefore, we are the first point of contact for **projects** small, medium and large, such as the Allianz Arena in Munich, the ECB in Frankfurt or the bridge over the Tresfjord in Norway. We support our customers with all kinds of lifting jobs – regardless of size or complexity.

Needless to say, BKL is certified according to **DIN EN ISO 9001** and **SCC^P**. This means that you can be sure of getting the highest service quality and maximum safety.

LARGE SELECTION?

In a nutshell: enormous.



BKL offers one of Europe's largest, most state-of-the-art crane fleets with over 500 tower cranes, more than 100 mobile cranes and 10 mobile construction cranes. Our **six locations** throughout Germany enable us to serve customers quickly and flexibly, no matter where they are. As regards mobile and tower cranes, we place great emphasis on recent models and high quality, in every size and lifting class. After all, we know that only modern, perfectly maintained machines are technically reliable and thus the most cost-effective solution for your lift project. Furthermore, when it comes to deciding what type of crane is the best choice in your case, we are happy to advise you. Whether you need a mobile crane, a top-slewing crane or a self-erecting crane, a mobile construction crane or a truck and a loader crane, our experts have the perfect solution for your specific requirements. Of course, our professional team is there to help, including last-minute assignments and on-site troubleshooting.



Olympia Tower apartment complex in Munich



COMPREHENSIVE SOLUTIONS AND ALL-ROUND SUPPORT.

We look after every aspect of your construction project with state-of-the-art cranes and innovative technology, outstanding consulting, individual project management, our **crane finder** and a whole range of exceptional services. At BKL, we offer a bespoke turnkey package if you prefer. Not only do we place our many decades of experience at your disposal, you can also rely on CAD-based site planning, for example. Your project is in safe hands with us. Whether assembly and relocation, repairs, remote diagnosis, maintenance, compliance with traffic regulations or transportation with our own trucks, we have everything under control.



FULL SPEED INTO THE DIGITAL FUTURE WITH THE MEIN BKL APP.

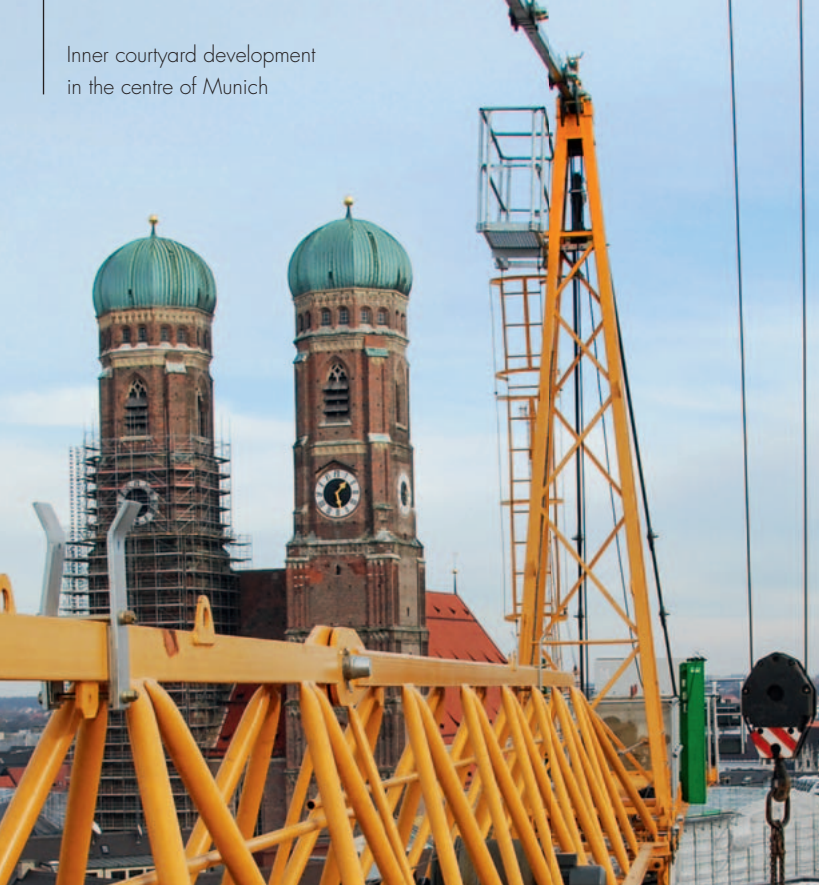
With the **MEIN BKL app**, you have our entire range of services at your fingertips 24/7. At the touch of a button, it displays the name of your personal BKL contact and location, lets you store data sheets and source cranes that meet your requirements. Moreover, it offers you the option of quickly contacting the nearest emergency service, allows you to store your favourites and gives you access to many other BKL services, both online and offline.



MEIN BKL.

Now available in German for download free of charge for tablets and smartphones.

Inner courtyard development
in the centre of Munich



Construction of a 1.2-kilometre
bridge over the Tresfjord in Norway

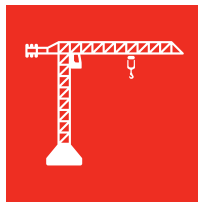


© Philipp Blaschke, PNC Norge AS

New ECB building
in Frankfurt



NEED A LIFT? We're happy to help.



The tower crane is the king of the construction site. Our rental fleet currently includes more than 500 top-slewing and self-erecting cranes from premium manufacturers. Thus, we can handle virtually any area of application, ranging from a small crane with 13 tonne-metres and a 22-metre radius, perfect for roofing projects, right up to a construction site giant with over 1,000 tonne-metres, a 90-metre radius and a maximum load of 50 tonnes.

With an average age of just five years, we pride ourselves on an extremely young fleet of machines, featuring state-of-the-art technology, outstanding reliability and operational safety. Should repairs be required, we are on the spot right away, armed with spare parts. And in the unlikely event of imminent danger, our 24-hour emergency service is on hand.

Lifting a press cylinder,
Ingolstadt central station



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AIMING HIGH? Anytime.



> 100
MOBILE CRANES



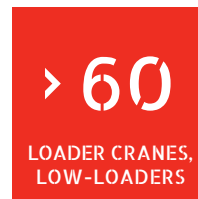
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MOBILE
CONSTRUCTION
CRANES

Our over 100 mobile cranes and 10 mobile construction cranes can be flexibly configured, becoming extremely versatile specialists in the hands of our highly qualified crane operators. Thus, mobile cranes can be deployed wherever problem-solving expertise is required. When speed is of the essence or conditions are difficult, cramped or complicated, they truly come into their own. Our machines range from 30- right up to 500-tonne giants. The maximum hook height is an impressive 142 metres. Our mobile construction cranes go up to 140 tonne-metres, with a maximum radius of 65 metres.

We place particular emphasis on two things: our machines' average age of just three years, meaning they are always at the cutting edge of technology. And, of course, the first hybrid drive mobile construction cranes in our rental fleet, which show that we are investing in sustainability and the future.



HEAVY GOING? No problem.



Your lifting and transport assignments are carried out by our well-coordinated team of experienced operators and versatile fleet. This includes **loader cranes** with a radius of over 30 metres and more than 85 tonne-metres of load torque – the ideal solution for your assembly projects and container transport, even when your schedule or space is tight.

Our company-owned **trucks** with various **semi-trailers and low-loaders** transport payloads of up to 60 tonnes, handling special consignments and heavy loads of up to 25 metres in length. Our range of services covers the entire logistics chain, ensuring that everything is always in the right place at the right time.

WHEN THE GOING GETS TOUGH, the tough get going.

ASSEMBLY TOWER CRANES
DISMANTLING TOWER CRANES
RELOCATION TOWER CRANES
REPAIRS TOWER CRANES

CRANES. AND MORE.

Experience and genuine expertise are what count at BKL. So it comes as no surprise that our customers need modern cranes with the latest technology and the entire spectrum of related services. Therefore, we are also particularly impressive when it comes to providing **services**.

WE ASSEMBLE, RELOCATE AND DISMANTLE CRANES.

Our experience with the leading manufacturers in the industry goes back decades. Our skilled technicians are trained directly by the manufacturers on a regular basis. Therefore, they are particularly proficient in **assembling**, **dismantling** and **relocating** top-slewing and self-erecting cranes, not just our company fleet but also your own machines. To ensure that they are prepared for every eventuality, our installation teams drive fully equipped workshop vans.





QUICK REPAIRS.

Should it ever be necessary, you have access to our **spare parts depot** and **accessories**. Our service technicians are there in a flash to support you directly on-site. They set to work quickly and accurately, using the latest tools. Our competent staff can also solve minor issues over the phone.

Why not benefit from state-of-the-art technology by renting a BKL crane? Most of our machines are fitted with an electronic control that enables error analysis. Online **remote diagnosis** lets us isolate problems without delay, meaning we can react even more quickly.

ACCESSORIES and so on? Are part and parcel for us.

ACCESSORIES TOWER CRANES

SPARE PARTS TOWER CRANES

24-HOUR EMERGENCY SERVICE TOWER CRANES

MAINTENANCE TOWER CRANES



PARTS AND
ACCESSORIES

We offer a wide range of spare **parts and accessories** for tower cranes by various manufacturers and for different types of cranes. Regardless of whether your crane is rented from us or not. Ensuring everything is readily available, our warehouse holds over 10,000 items and keeps the most common parts in stock. Should you need a special part, we also offer a quick order service. Just give us a call. We know how costly it is when work on-site grinds to a halt. We get things moving again.





We offer **emergency services around the clock**. In case of imminent danger, our tower crane emergency service is on standby, 24 hours a day. This is an integral part of BKL's one-stop service.



The reliability of our cranes is our highest priority. You therefore benefit from our outstanding **maintenance service**. Our experts and efficient workshops ensure the smooth running of your operation. Regular checks of your crane, thorough maintenance of the machine or individual components and documented inspections guarantee a high level of operational safety and a long service life.

GOT A PLAN? Ready to roll.

**CONSULTING
PLANNING
LOGISTICS
TRANSPORT**

OUTSTANDING EXPERT CONSULTING.

Every lift project is unique. Which is why we offer comprehensive **advice** for your individual situation. We excel in finding efficient alternatives and developing the right solution for your requirements.

We are at your service to help you source the right machine and configure special crane solutions using our CAD-supported operational planning. On request, we inspect your construction site or provide consulting and assistance with your site equipment. Our office-based crane specialists and on-site technical support guide you through the entire project from the get-go.

DETAILED PLANNING.

In our eyes, the most cost-effective solution is the best. We are meticulous and efficient when it comes to **planning** the deployment of machines, accessories and personnel. From scheduling the assembly to implementing the project, our professional approach saves you both time and money. Thanks to our optimal organisation, BKL ensures your lift goes without a hitch – meeting the demands of your modern construction site in every way.





EFFICIENCY IN CRANE SUPPLY AND TRANSPORT.

Simply moving cranes or heavy loads from A to B is not enough. We aim to provide the requested **logistics solutions and transport services** quickly and on schedule, tailoring them to the specific conditions of your project. Therefore, we have real specialists operating our fleet of loader cranes, trucks and BF3 escort vehicles for heavy haulage. Apart from cranes, we also transport other construction site gear quickly and cost-effectively. Apart from scheduling the lift, BKL's project management naturally includes route and access planning, to ensure the crane supply runs smoothly. All services may be booked individually or as a turnkey package.

BUYING A CRANE?

A matter of the utmost trust.



Buying a crane is a matter of trust, calling for experience and expertise. We can source the right machine for you from the large selection of new and nearly new demonstration cranes or **used machines** in BKL's rental fleet, at short notice if needed. At BKL, you can be sure of manufacturer-independent, expert advice on the types of crane that are best suited to your individual projects.

BKL System Cattaneo comprises high-performance, robust, self-erecting cranes



Flat-top tower cranes from
Comansa



TOP AFTERSALES SERVICE.

A crane is a significant investment. We want you to be satisfied with your purchase over the long term. You can rely on BKL's expert aftersales support. For example, our outstanding **service** includes assembly and relocation, repairs and maintenance. What's more, should you require any spare parts or accessories, we offer a wide selection of new and used components for your crane. After all, we know the value of immediate assistance when you need it most.

VARIABLE PURCHASE OPTIONS.

Do you wish to test the selected machine under real conditions to see whether it meets your requirements? The solution: rent a machine with a purchase option. Our experts will be happy to advise you. Incidentally, that also includes our rent-to-purchase programme, delivery abroad, logistics services or other financing matters to ensure that your new crane is simply perfect for you in every way.



Our **TOP PRIORITY.**
Customer proximity.



WE CURRENTLY SERVE OUR CUSTOMERS FROM SIX LOCATIONS ALL OVER GERMANY.

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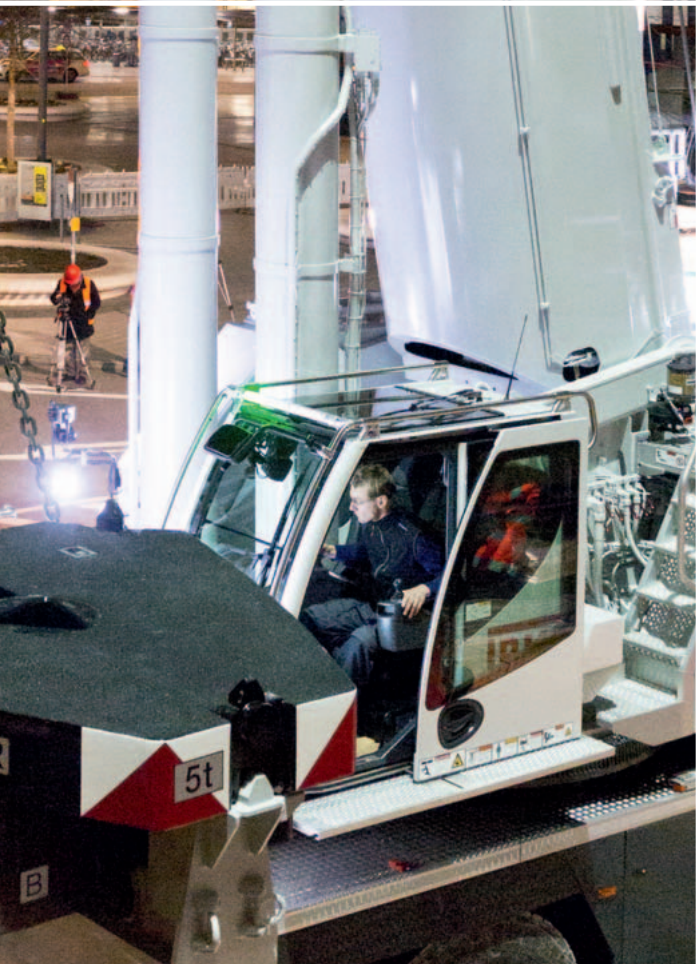
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Calls from German landlines are free of charge.



YOUR STEPPING STONE. To the top.

OUR TOP JOBS:

SERVICE ENGINEERS
MOBILE CRANE OPERATORS
LOADER CRANE OPERATORS
TRUCK DRIVERS

WE OFFER APPRENTICESHIPS:

MECHANICAL AND
ELECTRICAL ENGINEERS

SERVICE ENGINEER – A JOB FOR
REAL HEROES.



Trends come and go. But construction work never stops. With one of Europe's largest, most state-of-the-art crane fleets, BKL has emerged as a leading provider. At present, over 300 great colleagues work on construction sites and in our offices. At our six locations in Germany, we offer exciting opportunities and **jobs** with excellent prospects for mobile crane operators, truck drivers, electrical and mechanical service engineers as well as apprentices – for all who enjoy working with large machines and are headed for the top.

We are a solid-growing family business and one of the top companies in our sector. Therefore, we are in a position to offer our staff attractive conditions and guaranteed, long-term employment. To top it all: state-of-the-art equipment, extensive induction and guidance by qualified specialists and full-time jobs with a long-term perspective. When it comes to **apprenticeships** and further training, our colleagues ultimately come first – along with respectful cooperation and an appreciation of individual performance.



50 YEARS.

The sky is the limit.

BKL's company history is the success story of a company that is steadfastly committed to customer focus and service. Two generations have cemented BKL's success, remaining true to one principle at all times: the tradition of innovation.

- 1969** Jürgen Volz established BKL. He starts off in Munich by distributing Edilmac top-slewing cranes, soon branching out to self-erecting cranes by Edilmac and Ferro.
- 1980** The extensive rental fleet of tower cranes continues to grow.
- 1990** Raimondi top-slewing cranes are added to the rental fleet. BKL now assembles cranes all over Germany.
- 1994** Beginning of the partnership with Luigi Cattaneo S.p.A. for self-erecting cranes.
- 1995** Generation change: Alexander Volz takes over executive management of the company.
- 1999** The mobile fleet is extended to include 300-tonne cranes for assembly and, as a new service, rental.
- 2001** Liebherr cranes are also added to the fleet.
- 2010** The first regional office opens in Frankfurt am Main.
- 2011** Manufacturer-independent focus with 50 new cranes from top European manufacturers. BKL tower cranes are now also located in Hannover.
- 2012** BKL launches the BKL System Cattaneo as exclusive importer for Germany and Austria.
- 2014** The fourth BKL location opens in Ingolstadt.
- 2018** BKL Rosenheim is operational.
- 2019** Half a century of BKL – half a century of the tradition of innovation. Continuing to grow in our golden jubilee year – now with yet another new location in Hildesheim, our first hybrid vehicle and tower cranes of over 1,000 tonne-metres.



SEE YOU SOON.

ON THE CONSTRUCTION SITE.

☎ 0800 997 1200

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